A) A Regular Member is a corporation, firm, cooperative, partnership, or business whose primary function is the buying, selling, receiving, delivery, merchandising, manufacturing, processing, applying physical product, or conditioning of food, fiber, grain, feed (complete, premix, supplements or ingredients), seed (including inoculants and seed treatments), crop nutrients, crop protection products, equipment or related agricultural products across Wisconsin, the United States, or Internationally.

(Ex.: grain elevators, crop nutrient providers, crop protection providers, feed mills, feed manufacturers, fertilizer manufacturers, chemical manufacturers, seed companies (all phases of production and sales), grain processors, ethanol manufacturers, agricultural equipment manufacturers and sales, etc...)

B) A corporation, firm, cooperative, partnership, or business whose primary function is to provide support and/or services to the industries of buying, selling, receiving, delivery, merchandising, manufacturing, processing, applying physical product, or conditioning of food, fiber, grain, feed, seed, crop nutrients, crop protection products, equipment or related agricultural products, or otherwise has a mutual interest in such industries but is not directly engaged in such industries.

(Ex.: brokerage firms, computer software providers, scale companies, accounting firms, environmental and engineering firms, millwright companies, buildings and facilities construction firms, insurance providers, employee recruiting firms, banks and financial services, news media, attorneys, laboratories, inspection services, advertising agencies, appraisal services, consulting firms, transportation providers, etc...)

Regular Members have voting rights on all official WABA business, with one vote per company. Regular Members are entitled to as many company contact persons on the WABA contact list as so desired. Regular Members are also entitled to list all of their facilities in the membership directory. Any and all Regular Member’s employees are also entitled to serve on committees and actively participate in WABA events.

The recommended membership dues investment for Regular Members is determined by the company’s gross dollars of sales and related services made annually in the State of Wisconsin. Do not include sales or services provided outside of the State of Wisconsin or sales of products not listed above (Ex.: liquid fuels, LP, convenient store products, household appliances, etc...).

REGULAR MEMBER INVESTMENT SCHEDULE (Effective 8/1/2018)

<table>
<thead>
<tr>
<th>Gross Sales &amp; Related Services</th>
<th>Annual Investment</th>
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<tr>
<td>$0 - $5,000,000</td>
<td>$800</td>
</tr>
<tr>
<td>$5,000,000 - $25,000,000</td>
<td>$2,000</td>
</tr>
<tr>
<td>$25,000,000 – $100,000,000</td>
<td>$3,200</td>
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<tr>
<td>$100,000,000 and over</td>
<td>$6,000</td>
</tr>
</tbody>
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Based on our gross sales and related services, our annual membership investment is:

TOTAL INVESTMENT FOR REGULAR MEMBERSHIP $___________

Please return the membership application, this investment calculation sheet, and additional contact pages, along with payment for your dues investment to:

Wisconsin Agri-Business Association
2801 International Lane, Suite 105
Madison, WI 53704
ASSOCIATE MEMBERS

Associate Memberships are companies or individuals that are engaged in a business allied or related to the grain, feed, seed, fertilizer or chemical business, OR are in the grain, feed, seed, fertilizer or chemical business located outside of the State of Wisconsin.

Associate Members do not have voting rights on official WABA business. Associate members are entitled to serve on committees. Associate Members are entitled to one company contact and location in the annual directory. Associate Members are entitled to participate in WABA events, and serve on WABA committees.

ASSOCIATE MEMBERS DUES INVESTMENT $550

EDUCATORS /GOVERNMENT EMPLOYEES

Educators and Government Employees do not have voting rights in official WABA business. Educators and Government Employees will be included on the WABA contact list. Educators and Government Employees are also entitled to serve on committees and actively participate in WABA events.

EDUCATORS/GOVERNMENT EMPLOYEES DUES INVESTMENT $50

RETIRED/LIFETIME MEMBERS

Retired Members are those individuals who have retired from business, but would like to stay connected to the industry and the association. Retired Members do not have voting rights in official WABA business. Retired Members will be included on the WABA contact list. Retired Members are invited to actively participate in WABA events.

RETIRED/LIFETIME MEMBERS DUES INVESTMENT

<table>
<thead>
<tr>
<th>Membership Type</th>
<th>Dues Investment</th>
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<tbody>
<tr>
<td>Annual Membership</td>
<td>$30</td>
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<tr>
<td>Lifetime Membership</td>
<td>$275</td>
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Please return the membership application, this investment calculation sheet, and additional contact pages, along with payment for your dues investment to:

Wisconsin Agri-Business Association
2801 International Lane, Suite 105
Madison, WI 53704
Please Type or Print

The information about your company will be listed in the WABA Annual Directory unless otherwise specified.

Company __________________________________________________________________________________

Mailing & Physical Address if different____________________________________________________________
__________________________________________________________________________________________
City __________________________ State _____________ Zip _________________
County ______________________________________________________________________________________
Phone Number ___________________________ Cell Number __________________
Fax Number ________________________________________________________________________________
Company Website Address ____________________________________________________________________
Name of Primary Contact and Title _____________________________________________________________
Primary Contact E-mail Address *(majority of all correspondence will be emailed)*
__________________________________________________________________________________________
Licenses: (ex: Feed Manufacturing, Grain Dealer, Fertilizer Dealer, Commercial Pesticide Applicator, etc)
__________________________________________________________________________________________
__________________________________________________________________________________________
Business Types: (ex: Fertilizer, Chemical, Wholesale Feed Manufacturer, etc)
__________________________________________________________________________________________
__________________________________________________________________________________________
Railroads used:______________________________________________________________________________
In Business Since:_____________________                Number of Employees (all locations):____________
Memberships: (example: NGFA, AFIA, etc)________________________________________________________
__________________________________________________________________________________________
List additional branch locations and additional contact names and emails on the next page.
### Additional Branch Locations / Additional Contact Names & Emails

<table>
<thead>
<tr>
<th>Firm Name</th>
<th>Mailing Address</th>
<th>City</th>
<th>State</th>
<th>Zip</th>
<th>Phone Number</th>
<th>Cell Number</th>
<th>Fax Number</th>
<th>Manager or person whom correspondence should be addressed:</th>
<th>Name &amp; Title:</th>
<th>Email Address (majority of correspondence will be emailed):</th>
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(List any additional contacts for this branch on the back of this sheet)
Primary Services Provided by the Wisconsin Agri-Business Association

Annual Directory
This is a valuable working tool, listing all members of the grain, feed, fertilizer, chemical, seed, equipment, and farm supply industries in Wisconsin, listed by company name, city and county. Additional information includes federal and state officials, industry contacts, vendor advertisements, etc. The directory is free with your membership.

Industry Alerts
Timely news and updates on the important events going on in our industry, legislation and regulations in Washington, D.C. and Wisconsin, upcoming meetings, workshops, and events. You are always up to date on the hottest topics in our industry.

Annual Conference & Trade Show
Our annual conference (The Wisconsin Crop Management Conference and Agri-Industry Showcase) is one of the biggest trade shows around. With annual attendance of well over 1,400. You will also find top industry speakers (eligible for continuing education units), educational and informative breakout sessions, it is a convenient place to network with customers, and industry friends all in one place at the same time.

College Scholarships
The WABA Scholarship Program extends twelve annual college scholarships to recipients studying in an agricultural discipline at a Wisconsin University, college or vocational school.

Safety & Health Compliance Program
WABA has developed a turn-key, hands on Safety and Compliance Program that is customized for each member’s operations, including in-person, on-site inspections and employee training. (There is an additional fee to join the Safety and Health Program.)

Drug & Alcohol Testing Consortium
WABA administers an in-house drug & alcohol testing consortium program for compliance with USDOT commercial driver’s license requirements. The program is cost competitive and utilizes testing clinics close to you throughout the state.

Scholarship Golf & Trap Shoot Outings
Besides providing money to our college and FFA scholarship program, the annual golf and trap shoot outings are excellent opportunities to network and spend time with customers, clients and industry colleagues.

Certification Programs
The Custom Applicator Program is a top of the line program for new and experienced employees.

Access To New Employees
WABA has developed a working program with the University of Wisconsin - Madison, allowing our members direct access to graduating agriculture students and their resumes. This is an outstanding source of young talent for your workforce.

Informative Quarterly Magazine
Four times a year, WABA publishes its own magazine, filled with useful news articles and statistics.

Legislative and Regulatory Watchdog
WABA employs Capitol Consultants, Inc. as lobbyists for our industry, and is in the Capitol on a daily basis working on our issues and representing your best interests. WABA also works closely with the Department of Agriculture, Trade and Consumer Protection, the Occupational Safety and Health Administration, the Department of Transportation, the Department of Natural Resources, and others protecting our interest in regulatory affairs.

Weekly Washington Report
A weekly e-mail update on all the breaking news taking place in our nation’s capitol that effects you and our agriculture industries.

Weekly Wisconsin Capitol Report
Knowing that legislation here in the State of Wisconsin has as much effect on your business as that taking place in Washington D.C., WABA also distributes a weekly legislative report on what is happening in Madison.

Educational Programs
The association holds an Annual Safety Day addressing timely safety issues and topics with leading industry speakers. Our Agronomy Manager Assessment Center Program is the best program around for training future agronomy leadership. We host Grain Grading Schools to train your employees to accurately grade grain. Other topical programs are held on timely issues as needed.